

## THE CHARLOTTE OBSERVER

**BUSINESS** 

Center Section - Wednesday, May 10, 2006

(see next sheets for enlargements)

INSIDE

New life for an old textile mill



Real estate columnist Doug Smith reveals what

developers are planning for a century-old Burlington mill in Mooresville

## The Next Biq Thing

COMMERCIAL REAL ESTATE AND DEVELOPMENT

## MOORESVILLE MILL REVIVAL

#### \$150 million project would turn site into urban village

Developers believe they've found a way to revive a centuryold mill complex in Mooresville convert it to an urban village.

Cherokee Investment Partners and Rogers & Associates Inc. are unveiling plans today to create stores, offices and homes by preserving historic buildings at th old Burlington Mill

on South Main Street and adding The \$150 million project, which could take up to

five years to complete, would total about 1.5 million square feet.

"It's a fantastic proposal," said Mooresville Mayor Bill Thunberg. "It would link that southern gateway area to the rest of the town where we have some strong revitalization efforts going on." He said the project could create 400 to 700 jobs in the area.

Burlington Industries closed the mill in 1999 after a 104-year run, leaving the

23,000-population town to wonder what would become of the 39-acre site

Much of Mooresville's recent growth has occurred around Lake Norman and Interstate 77. And at Exit 30. Lowe's 157-acre corporate campus is expected to employ 4,500 workers by 2010.

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Then, they would intersperse the site with I million square feet of new structures ranging from parking decks to condos atop commercial buildings to create what would look like a turn-of-the-20th-century industrial village.

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property became too valuable for such a relatively low-intensity use.

#### The Mooresville Mills

Developers have designed a master plan that com-bines old buildings with new ones in a 1.5 million-square-foot urban village. This rendering shows how they see the various uses coming together on

Grocery Store (new)
 Retail/Residential (existing)
 Retail/Residential (new)

4. Retail/Office (new)

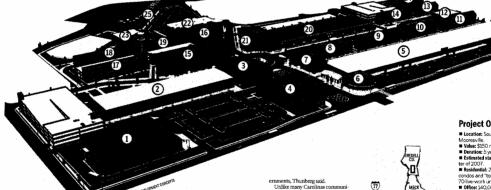
8. Retail/Residential (new)

11. Live/Work Unit (new) 12. Retail/Office (new)

13. Live/Work Unit (new) 14. Live/Work Unit (new) 18. Live/Work Unit (new)
19. Live/Work Unit (new)

22. Office (existing) 23. Restaurant (existing)

24. Office (new)



When officials learned of Rogers & Associates' extensive experience in adaptive reuse, they enlisted the Huntersville company as their development partner to design a mixed-use master plan for their site.

The result, said Rogers & Associates owner David Rogers: The Mooresville Mills.

He said the developers would like to start construction of a \$75 million,

start construction of a \$75 million, 250,000-square-foot first phase by mid-2007, but he concedes it will take time for this Next Big Thing to jell. The older buildings have historical significance and should qualify for federal and state tax credits if the de-velopers' renovation plans are ap-proved.

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That process could take six mouths or more, but with a track record of 25 to 30 such projects. Rogers believes he can get it done relatively fast. Guarascio said the project must have help from government in financ-ing public infrastructure such as strees and navling decks.

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Doug Smith: (704) 358-5174; dougsmith@charlotteobserve

#### **Project Overview**

■ Location: South Main Street in

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Retail: 250,000 square feet, including grocery, drug store, barles, restaurants.

Parking: 1,000 spaces.

Street improvements: Extend South Church Street, extend East Mills Avenue, create Cotton Mills Boulevard.

Contractor: Weaver Cooke.

Construction LLC of Greensboro.

Master planning: David Rogers'
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## THE CHARLOTTE OBSERVER

### **BUSINESS**

### Center Section - Wednesday, May 10, 2006

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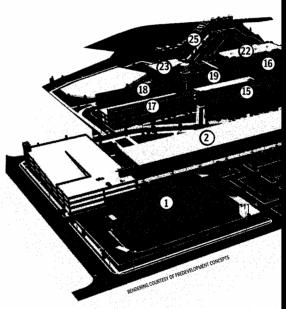
INSIDE

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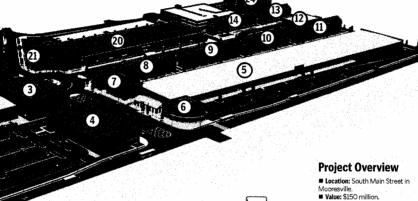
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INSIDE

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Doug Smith: (704) 358-5174:

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#### The Developers

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Cherokee is participating with two other partners on Cherokee Ashley - a project to clean up and revitalize 486 acres of former industrial property on the Ashley and Copper rivers in Charleston.

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It would be the nation's first mixed-use project to combine an environmental museum with an environmentally sensitive community as its working labora-

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### **MOORESVILLE TRIBUNE**

Front Page - Wednesday, May 10, 2006

TITLES, TIMES 2:

MMS boys, girls fast on the track - 1B

#### MIDWEEK EDITION

Wednesday, May 10, 2006

#### STEEPLE MAKER GROWS:

Local company buys competitor - 13A

## Mooresville Tribune

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**BURLINGTON SITE VACANT SINCE 1999** 

## Condos, restaurants in mill's future?

This will be an extreme boost for the downtown Mooresville area'

By DAVE DEMAREST

Owners of the former Burlington Industries plant near downtown Mooresville hope their latest for-mula for marketing the empty tex-tile mill is the magic one.

At a press conference here this morning, Cherokee Investment Partners of Raleigh, owner of the sprawling property on South Main

#### WANT TO

COMMENT? There will be a public forum about plans for the nill Thursday at 7 p.m. at the Charles "This is a brand-

Associates, Inc. of Huntersville, are expected to ann-ounce a multi-million-dollar mixed-use plan to upfit the mill for restaurants. condominiums office space, and retail stores.

Street, and Rogers &

Mock Critzen
Center.

This is a brandnew concept for the
project," said David
Rogers & Associates. "This plan is
very, very detailed."

No tenants were expected to be announced at the press confer-ence, scheduled for 11 a.m. at the Charles Mack Citizen Center.

Marketing and selling the old mill hasn't been easy.

It sat untouched for several years after its closing in 1999. Then, in April 2000, Burlington Industries officials announced plans to reno

See OLD MILL on Pope 2A





OLDER, NEWER: The centu (above) did not get the uplit that the Main Street de (left) received in 2004. The sprawling for mer textile mill has been without a tenant since

Meeresville Mills

### **MOORESVILLE TRIBUNE**

Page 2A - Wednesday, May 10, 2006

R 7006

## OLD MILL: New plans unveiled

Continued from 1A

vate the facility to accommodate a racing-themed business park. But later, company officials said that announcement was premature.

Three months later the site was purchased by Cherokee Investment Partners.

In October 2001, plans to turn the old mill into a business park for the racing industry were announced. The building's owners started seeking tenants for "Victory Lane Mills," the working-name of the business park that in its initial concept included suppliers for the racing industry, publishing companies to promote the industry, a restaurant, a go-cart track, an amphitheatre, and a museum chronicling the history of Mooresville.

Those plans faded after developers failed to sign needed tenants, even though Cherokee renovated the Main Street side of the factory.

A community forum regarding the latest mill project is planned for Thursday at 7 p.m. at the Citizen Center. Rogers said developers will be on hand to take questions from the public.

The public can also view virtual renderings of the proposed project.

"This will be an extreme boost for the downtown Mooresville area," Rogers said.

He said developers are looking at beginning construction in the spring or summer of 2007.

## **MOORESVILLE TRIBUNE**

Front Page - Friday, May 12, 2006

ROUND 1 WIN: MHS advances in soccer playoffs — 1B WEEKEND EDITION

Friday, May 12, 2006

**DESIGNER GENES:** 

American Profile, inside today's Tribune

## Mooresville Tribune

www mooresvilletribune com

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Serving South Iredell and Lake Norman —

28 Pages | 50 Cents

Volume 73. No. 38

## 'It's a gem in the rough'



Ambitious plans for old textile mill have local leaders abuzz

By MEGAN PILLOW

The proposed transformation of the vacant Burlington Industries site into a \$150 million residentialand-retail village has Mooresville buzzing. And the phrase on many lips is: It's about time.

Residents, business leaders and government officials have been waiting for seven years for some-



Rogers seven years, developers attempts to stir interest in the century-old mill failed when revitalization plans fell by the wayside.

talization plans fell by the wayside. But now the property's owner, Cherokee Investment Partners of Raleigh, and developer David Rogers of Rogers & Associates, Inc. of Huntersville believe they have

the winning formula.

It proposes to turn the old mill into a mixed-use development reminiscent of an early 20th centu-

See MILL'S NEW LIFE on Page 2A



RENDERINGS COURTESY OF ROGERS & ASSOCIATES, INC.

THE FUTURE?: Artist's renderings show (above) bird's-eye view of Cotton Mill Boulevard roundabout and (top) the proposed Main Street entrance.

### Mill's neighbors are eager to see project begin

By MEGAN PILLOW

For residents of Mill Village, the excitement over plans to revitalize the vacant Burlington Industries site is growing by the day. "This is a big coup for us," said Janice Notestine, who runs a salon out of her Mill Village home. She and others who live near the mill attended a Wednesday press conference in which a \$150 million plan to transform the old mill into a vibrant urban village was unveiled.

Yvonne Hart, another neighbor, believes the plan could turn something that has long been an economic and aesthetic blight into a viable contributor again.

"The mill is really a part of our neighborhood," she said. "But they're a large neighbor that we've had to keep quiet about."

See NEIGHBORS on Page 2A

#### WHAT IS PLANNED?

- 230 residential units (apartments, condos, tower homes).
- 400,000 sq. ft. of retail and office space.
- Cost: \$150 million.
- Jobs created at 5year completion: 400-700.

### **MOORESVILLE TRIBUNE**

Page 2A - Friday, May 12, 2006



PHOTO COURTER OF ROUTES & ASSOCIATES, RHC.

THE WAY IT IS: This recent certal photo shows the sprawling nature of the former Burlington Industries site.

### MILL'S NEW LIFE: Announced plans have local leaders abuzz

Continued from 1A

ry village

Formally unveiled at a press conference here Wednesday. The Mooresville Mill" would be an all-encompassing neighborhood where people can live, work and easily walk to shopping and entertainment.

"It's a gem in the rough," praised Sara Tice, chairman of the Iredell County Board of Commissioners after seeing Rogers' presentation.

"This is wonderful," added Mitch Abraham, Mooresville's mayor pro tem and consmissioner for Ward I, which includes the historic Mill Village district that houses the old mill. "The mill has been a big part of Mooresville for many years."

The plan for The Mooresville Mill, slated to begin construction in the spring of 2007, will integrate 1.5 million square feet of the stabilished buildings and new construction on 39 acres of property. It will include 230 apartments, condos, and Tower homes with terraces, 1.000 parking spaces, and 140,000 square feet of office space.

Plans also call for 250,000 square feet of retail space to house restaurants, shops, banks and a procery store.

The project expects to generate 400 to 700 new jobs. Phases 1 and 2 of the



Tice

proposed 10-phase project, or approximately 35 percent of, the entire plan, will include all buildings facing Main Street.

Each building will be structurally similar to those in Birkdale Village, the developer said, with retail on the bottom floor and office or residential space on upper floors. The project as a whole, however, will more closely resemble the revitalized industrial buildings in Charlotte's trendy South End district.

Rogers, who helped build Charlotte's Bank of America Plaza and the Omn Hotel, as well as numerous other projects in the Carolinas and Virginia, is hoping the third time is the charm for the old Barlington Mill. His plan also has a growing base of support.

Melanie O'Connell Underwood, director of economic development for the Mooresville-South Iredell Chamber of Commerce, said the project will serve as "an engine that will hopefully bring renewal to...the surrounding areas." The project, she said, will meet a particular and pressing need in the Mooresville area. She said the recently completed Angelou Economics Strategic Plan Study mentioned that Mooresville's population was losing 25- to 44-year-olds because there are few amenities or housing to attract that age group. The mill revitalization, she said, "has the potential to help us fill that void."

And while the county's Tice praised the Rogers' plan as a "gem in the rough," the developer concedes that it will need significant polishing in order to be a success. The current mill buildings cover 700,000 square feet of space, but only a fraction of that has been renovated; in 2002. Cherokee began work on a new façade on the mill's Main Street section.

Rogers said plans call for demolishing 200,000 square feet of existing building to make room for new infrastructure and new buildings. Four of the original mill buildings and the power house will be renovated and incorporated into the new design.

Rogers, who grew up in Statesville, said it was never considered to raze the entire mill. The plan's purpose, he said, is to integrate a piece of Mooresville's history into the project.

"We want to keep the heritage that has been here for 100 years," he said. There are, however, still several factors to be determined that will affect the outcome of the project. No tenants have been announced in conjunction with the plan, and the financing, which will be contingent upon grants and funds from other public and private sources, has not been finalized.

But Rogers is not deterred by the earlier failures to transform the property. He said that it wasn't until now that the historic area of Mooresville was ready for this kind of construction.

"We have a workable concept in place that is economically feasible and meets market demands," he said. "I don't think it could have been done five years ago."

Underwood said that, despite the obstacles, the project has all the makings of a success. "We know it will take a lot of work... everyone we talk to is ready to roll up their sleeves," she said.

Abraham also said that he believes that the outlook for the project is good. Together, he said. Cherokee and Rogers 'have the horsepower' to make the project a success.

Rogers also said that, as someone who grew up in the area, he has a personal, as well as financial, interest in the project's outcome. "This project is very dear to my heart," he said.

### **MOORESVILLE TRIBUNE**

Page 2A - Friday, May 12, 2006

## **NEIGHBORS:** Excitement abounds

#### Continued from 1A

Charlie Ragan, a real estate agent and threeyear resident of Mill Village, said that the project would be a boon not only to her and her neighbors, but to all of Mooresville.

"I love it," she said. "I think it's wonderful."

Ragan, Notestine, Hart and others say they hope the mill's renovation will change the area from a neighborhood in transition into a highly desirable place to live.

It's what they've been waiting for ever since they bought houses there – an area known by young couples and investors for its charming, inexpensive, 100-year-old homes and by others for its lingering reputation of dilapidation and crime.

"We're trying to convince people to live here.". said Notestine.

Hart said Wednesday's announcement comes as something of a blessing. The community, she said, has heard a number of plans of what to do with the site, and there are always two possible outcomes.

"It could be our worst fear or our wildest dream," she said. This plan, she said, "is our wildest dream."

### **CHARLOTTE BUSINESS JOURNAL**

# Charlotte.bizjournals.com Week in Review

Page 18 - Sunday, May 14, 2006

### **MAY 10**

## \$200M Mooresville project planned

Two developers are teaming up on a \$200 million project to redevelop the old Burlington Corp. complex in Mooresville, converting it into a 1.5 million-square-foot mixed-use project.

Predevelopment Concepts of Huntersville is working with site owner Cherokee Investment Partners of Raleigh to create Mooresville Mills on the 40-acre site three blocks from downtown Mooresville.

Plans for Mooresville Mills call for 300 apartments, condominiums and livework units, 250,000 square feet of retail and 140,000 square feet of offices. Work will begin in mid-2007 and should take five years to complete.

## coresville II

### THE CHARLOTTE OBSERVER

## **Neighbors of Lake Norman**

Front Cover - Sunday, May 14, 2006

The Charlotte Observer

I LOVE MY BOAT Jacob Garrison

makes the most of his 19-foot Dixie runabout, water-skiiing and restaurant-hop ping on Lake Norman, 12N



SUNDAY, MAY 14, 2006

SECTION



# Evesore has a way to go

Developers on \$150 million Mooresville Mills project need local, state cooperation

BY KATHRYN THIER

Mooresville officials were upbeat last week as developers revealed plans to invest \$150 million in the historic Mooresville Mills site and turn a downtown eyesore into a thriving "urban village."

But the project's success depends on cooperation between local and state governments and possibly securing federal funding, a process that could take months to complete.

#### What This Means to Mooresville

Mooresville Mills is among the largest redevelopment plans in South Iredell, with a price tag of \$150 million. Key to the success of the project is securing a Tax increment Financing district, in which the government sets aside an area for redevelopment and pledges future taxes from that area to help pay back money borrowed for public improvements. If the public-private TIF is approved, the Mooresville project would be one of the state's first.

would continue with due diligence be- said he believes all the details will get

Mayor Bill Thunberg said the town fore signing on to any agreements, but

"We're very excited about the scope of the project and the impact it will have," he said.

The project includes residential, retail and office space and a mix of old and new buildings.

The key part of the public-private SEE MOORESVILLE | 2N

MORE ON PAGE 7N

Residents who attend public meeting on Mooresville Mills are excited, optimistic

## THE CHARLOTTE OBSERVER

## **Neighbors of Lake Norman**

Page 2N - Sunday, May 14, 2006

## Eyesore has a way to go

#### Mooresville from IN

piece of the project is what's known as a Tax Increment Financing district.

N.C. voters approved the concept just two years ago, so the Mooresville project would be one of the state's first.

The way the district works is government sets aside an area for redevelopment and pledges future taxes from that area to help pay back money borrowed for public improvements.

Public improvements are parts of a project everybody can benefit from, such as new roads.

Because improving a property usually means it will generate more property taxes, there should be additional tax money down the road to pay back the cost of public improvements.

In this case, Mooresville, Iredell County and the state would agree to make the mill site a TIF district.

That would mean the town and the county would agree to give some of the future taxes generated by the redeveloped site to pay back about \$10.5 million for roads, water and sewer and maybe public parking.

The financing tool is used by

almost every state in the country.

Co-Developer Cherokee Investment Partners is also seeking federal loans and grants relating to brownfield redevelopment and job creation to help pay for about half of the \$10.5 million before the project is finished and generating taxes.

Even if Cherokee can't get this federal money, it will still go ahead with the project, said Mark Briggs, the company's director of public finance.

But the TIF district is critical to the project's success, he said.

The company expects to have financing set by the end of the year or early in the next. Con-



PREDEVELOPMENT CONCEPTS

The old Mooresville Mills site would be redeveloped as an urban village.

struction could start by mid-2007.

### THE CHARLOTTE OBSERVER

### **Local & State Section**

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### **Iredell County**

## Mooresville says details of 'urban village' to be worked out

Mooresville officials were upbeat last week as developers revealed plans to inyest \$150 million in the historic Mooresville Mills site and turn a downtown eyesore into a thriving "urban village."

But the project's success depends on cooperation between local and state governments and possibly securing federal funding, a process that could take months.

Mayor Bill Thunberg said he believes all the details will get worked out.

The project includes residential, retail and office space and a mix of old and new buildings. — KATHRYN THER